

Collaborative Working Group

Onboarding SME's Meet the Buyer

Business Impact

- Create a diverse supply chain with the ability to effectively tender

Social Impact

- Business C-19 recovery
- Business growth for local micro, SMEs & start-ups
- Improve supplier opportunities
- Increase supply chain resilience & capabilities

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Collaborative Working Group

Onboarding SME's Meet the Buyer Planning

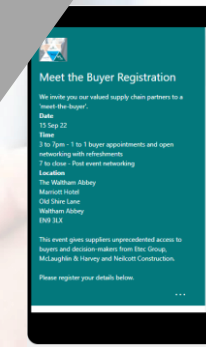
- Identified 100 micro, SMEs & start-ups
- Targeted invite only
- Improved accessibility with online booking, event timing & allocated meetings

Event

- Advertised opportunities & raised awareness of future opportunities
- Guidance on how to become a prequalified supplier
- Expert advice on how to tender successfully
- Networking zone for supplier B2B



Internal refurbishment
Specialist Asphalt Surfacing External
piling Services Internal Glazing
Roofing
facades
Cladding contractor
Fire Protection glass
architectural
Welfare Management metal roofing Fire Stopping



MEET THE BUYER EVENT

Date	15 Sep 22
Location	The Waltham Abbey Marriott Hotel Old Share Lane, Waltham Abbey, EN9 3JX
Time	3 to 7 1 to 1 Buyer appointments Open networking & refreshments 7 to close Post event networking
Registration	



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Outcome

- 12 suppliers prequalified or tenders requested (NT19)
- Improved supply chain diversity
- Better understanding of the types of businesses in the market
- More resilient supply chain with improved tendering capabilities
- 36 hrs of expert advice to micro, SMEs & star-ups (NT15)
- £4,500 local spend (NT18)

Collaborative Approach

- Shared resources, expertise & costs
- Maximised social impact & added value

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